

## Message Text

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PAGE 01 DOHA 00775 250917Z  
ACTION NEA-10

INFO OCT-01 ISO-00 AID-05 IGA-02 CIAE-00 INR-07

NSAE-00 EB-07 /032 W

-----086256 250918Z /21

R 250825Z JUN 77

FM AMEMBASSY DOHA

TO SECSTATE WASHDC 2741

INFO AMEMBASSY MANAMA

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MANAMA FOR AID - DODSON

DEPT ALSO FOR SER/CFS, A/AID AND NEA/ARP

E.O. 11652: N/A

TAGS: EAID, TBIO, QA

SUBJECT: QATAR HOSPITALS AND HEALTH MINISTRY-- WHITTAKER CORP

REF: DOHA 0756 AND PREVIOUS

1. WHITTAKER CORP REPS, PAUL B. DINKEL AND RAMZI N. AKKARI, VISITED EMBASSY MORNING OF JUNE 22 TO DISCUSS GOQ MEDICAL PLANS AND WHITTAKER CORP APPARENT LACK OF ROLE IN THEM. AS HAD BEEN DONE ON PREVIOUS OCCASIONS, EMBOFF REVIEWED EVOLUTION OF HEALTH MINISTRY IDEAS OVER PAST YEAR DURING WHICH MINISTRY STUDIED POSSIBILITY OF UTILIZING INDIVIDUALLY RECRUITED ADMINISTRATORS, MANAGEMENT COMPANIES AND, FINALLY, FOREIGN GOVT AGENCIES AND NON-PROFIT ORGANIZATIONS TO ASSIST IN MANAGEMENT AND ORGANIZATION OF NEW HOSPITAL AND HEALTH SERVICE.

2. DINKEL AND AKKARI SAID THAT THEY REALIZED THAT POSSIBILITY OF WHITTAKER CORP ROLE IN GOQ HEALTH PLANS HAD BEEN EFFECTIVELY ELIMINATED BY CHANGE IN GOQ PERCEPTION OF BEST WAY TO FILL NEEDS OF HEALTH SERVICE. THEY STATED BELIEF, HOWEVER, THAT PRESENT PLANS

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CALLING FOR THE USE OF FOREIGN GOVT AGENCIES AND NON-PROFIT ORGANIZATIONS WOULD FAIL AND THAT WHITTAKER WOULD BE READY WITH ANOTHER PROPOSAL TO SUBMIT AT THE TIME OF THE FORECAST FAILURE.

3. COMMENT: THROUGHOUT PAST YEAR EMBASSY HAS KEPT WHITTAKER REPS INFORMED OF HEALTH MINISTRY PLANS AND THINKING TO THE EXTENT THAT THIS INFORMATION WAS AVAILABLE. DESPITE AMPLE WARNING FROM

EMBASSY CONCERNING DECREASING POSSIBILITY OF WHITTAKER ROLE AND IN SPITE BROAD SIGNALS FROM THE HEALTH MINISTRY, WHITTAKER REPS REMAINED (AND STILL REMAIN) OPTIMISTIC THAT WHITTAKER CAN PARTICIPATE IN GOQ HEALTH CARE PROGRAMS. THIS RESULTS FROM IN-ABILITY OF MINISTRY OFFICIALS TO GIVE FINAL NEGATIVE REPLY TO WHITTAKER (AND OTHER FIRMS') PROPOSALS, LOCAL AGENTS WHOSE INTEREST IT IS TO KEEP THE BALL IN THE AIR AND EXPENDITURES ALREADY RECORDED IN PURSUIT OF CONTRACT TO MANAGE/ORGANIZE HEALTH SERVICE. HEALTH MINISTRY, MEANWHILE, REMAINS CONVINCED THAT COMMERCIAL OPERATIONS SUCH AS WHITTAKER COST MORE, OPERATE IN THEIR OWN INTEREST RATHER THAN IN THE INTEREST OF MEDICAL EFFICIENCY AND PROVIDE SERVICE WHICH IS IN NO WAY BETTER THAN THAT AVAILABLE FROM NON-PROFIT ORGANIZATIONS OF FOREIGN GOVT AGENCIES.

END COMMENT

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## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** HOSPITALS, NATIONAL HEALTH SERVICE, ORGANIZATION & MANAGEMENT  
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**Disposition Date:** 22 May 2009  
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**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**TAGS:** EAID, TBIO, SWEL, QA, WHITTAKER CORP  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009